

Recruiter CHECKLIST

- ___ Make sure they have a plan to make their month 1, month 2 and month 3 sales goals: a grand opening party, parties already booked with their friends, etc. And mark those deadlines in your calendar
- ___ Make sure they have their consultant info (consultant ID number, log-in info, website link).
- ___ Add them into Champion's team group Create a fun WELCOME POST on our Champion team group so that we can all make them feel welcome and excited to start their business.
- ___ Make sure their email address is accurate in the system
- ___ Find out what their goals are, help them figure out how to reach those goals one step at a time
- ___ Emphasize that you are 100% there to support them with their goals, and if they're having a hard time reaching their goals and you're not sure how to help, talk to your recruiter or upline Director so we can help you help them

- ___ Make sure they are aware of the Ready Set Activate program
- ___ If they are doing Facebook parties, make sure they have the FB Party Posts from the Champion Team Copy and Paste group. Invite them to the group.
- ___ If they are doing Facebook parties, get added into their initial parties so you can coach them (again, SO important)
- ___ Add them into your parties while they're doing their initial parties so they can shadow you
- ___ Check in with them before, during, and after their 1st and 2nd weeks of doing parties
- ___ Put their parties in your calendar so you can check in about host coaching, how it went, giving advice, etc. Be encouraging
- ___ Make sure they know how to redeem coupons (and to keep sales aids with coupons but without regular items)
- ___ Make sure they know broken (chipped, cracked, peeling) Tupperware can be warrantied and how to do that
- ___ Make sure they know about the team meetings and know how to attend in person or online
- ___ Check in with them at least once a week, or more if they have specific goals

___ Make sure they know if they can't get in touch with you and it's something time-sensitive, they know who else they can message (your recruiter and/or upline director)

___ If they don't have enough parties on their calendar from their grand opening party, walk them through how to effectively message their Facebook friends (a copy/paste message of what to say, keep a list of who they've messaged and what the responses were), and check with them to see how that's going.

___ Let your recruiter and/or upline director know how the new consultant is doing and any areas you need help with to coach/train them.

Recruiting tips - even when you're new! There's no reason you can't step up ASAP.

😊 What do you get when you step up to Manager? Unit bonuses each month when you meet qualifications.

Remember, we are always here to help you!