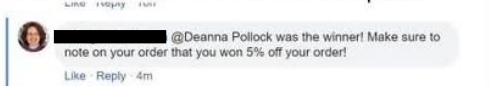


This is an outline of what I send to my hosts throughout the party week. If something doesn't feel like you please adjust it to feel more like what you would say.

	Setup (Evening)
Day	Host Coaching
Setup (Evening)	<p>Morning or DAY BEFORE THIS: I'm setting up your party today! Yay! If you own any Tupperware already, I suggest making a fun post on your FB wall and share a special memory. If you don't own any yet, you can always use a vintage Tupperware picture and share a memory from your childhood! (As people comment and interact this will let you know the top people that might want an invite to the party tonight). If you need any wording to do this, let me know.</p>
	<p>You can send them your favorite recipe from your website via messenger! This gets conversation going and also gets them to the website to start looking.</p>
	<p>Host AFTER set up and you add her in Party is set up and ready for LOTS of invites! The more you invite the more people will have a chance to RSVP going to join the fun!</p> <p>When you reach 25 people RSVP'd yes, I'll add an EXTRA gift to ship with your host rewards too!! Did you want to see those rewards?</p> <p>If they say yes: YAY here they are. Aren't they great!</p>

	Day 2
Day 2 Morning	<p>Host:</p> <p>How is your wishlist coming along? I know my party wishlist is always big. Keep in mind that anything that is on sale can't be redeemed using your rewards, but it can be bought and will count towards your party total. I'll place your order in back office. That way shipping is cheaper because we can combine it with your rewards.</p> <p>You're doing a great job interacting on the posts. Keep going today as you find things that your guests might enjoy, I suggest tagging them to let them know you thought of them. This is always a great idea that gets interaction starting on the posts, the "social fun" element of the party!</p> <p>LATER in day Btw I just drew the winner of the first days prize! Make sure to tag them for me, FB won't let me tag them and I don't want them to miss out! TAG the winner like this on that post:</p>  <p>The screenshot shows a Facebook post from a user with a profile picture of a woman. The text of the post says: "@Deanna Pollock was the winner! Make sure to note on your order that you won 5% off your order!". Below the text are the options "Like" and "Reply" and a timestamp of "4m".</p>
Day 2 Late Afternoon OPTION 1	<p>HOST</p> <p>BTW xxx has ordered and your already at xxx in party rewards</p> <p>If no orders yet So far we are at \$0 in sales but that should change soon. Can you help me by tagging people in the game I posted earlier? That way they don't miss out on the prizes!</p> <p>MESSAGE GUESTS: PRIZES! I posted a fun game earlier where you can win a prize. Make sure to peek and play!</p> <p>IF THEY PLAYED</p> <ul style="list-style-type: none"> - YAY! I posted the results from the prize you won in the Tupperware party tonight. Would you like to claim it?

	Day 3
Day 3 Morning	<p>Good Morning! I can't believe the party is halfway over! So far you have 0 bookings but I'm working to help you change that. Is there anyone specific that you think would make a great host that I should reach out to and ask? Once you have 2 bookings you unlock these extra great rewards (send screenshot of host bonus)</p>
Day 3 Mid morning	<p>Every single guest that hasn't ordered gets this</p> <p>"HEY! Susie Q's party is ending tonight. Would you like to see our sales?"</p> <p>Yes: send the flyer and catalog link and say "If you order in the next hour I'll throw in a gift."</p> <p>No: That's ok. Did you know you can also help Susie out by hosting your own Facebook Tupperware party. Would you be up for helping her and earning some free Tupperware?</p> <p>No response I will check again in the AM.</p> <p>And I hit my friends list and say</p> <p>"Hey wanna help a girl out? I gotta a host who is SOOOO close to hitting her sales goal. Would you like to place a order?"</p>
Day 3 Evening	<p>Host:</p> <p>I wanted to ask and see if you're interested in joining Tupperware at all? Is doing something like this something you have ever thought about?</p> <p>(Send screen shots of replies to your manager. She will help you work through responses. Send screenshots before replying)</p> <p>Guests:</p> <p>Deals! Don't miss out on the customer specials from xxx party. Would you like to see the sales?</p> <p>If guests are not seeing your message - this is the time to ask your host to reach out to those specific people (she is facebook friends with them so they will see it)</p> <p>Hi there __! Thanks so much for being part of ____'s party & for your order! Her party is wrapping up tomorrow. 😊 Any chance I can twist your arm into booking off of her? She only needs two parties booked off of hers to earn exclusive host rewards. (I'll even throw a prize in the mail as a thank you 😊)</p> <p>Wording to Host:</p> <p>Morning :) So I have reached out to all the guests to check if they are interested in ordering. Sally, Kim, and Julie have not seen my message.</p> <p>Could you quickly copy and paste this message and send it over to them. I want to make sure everyone gets to order and we get you as many host rewards as possible!</p> <p>"Hey - Katie the Tupperware consultant sent you a message but I don't think you have seen it. We just wanted to check in and let you know we are working on closing out the party, but want to</p>

	<p>make sure you get to order. Were you still hoping to shop?"</p>
	<p>Day 4</p>
<p>Day 4 Morning</p>	<p>Host</p> <p>Last day of the party! You are at xx in sales and xx away from the next level. Is there anyone else you know wanted to order or anyone I should follow back up with?</p>
<p>Host Update</p>	<p>Host</p> <p>I've had so much fun partying with you this week! We are getting closer to the next level! Your only xxx away from the next level. Who should I reach out to next?</p>